

Oil Analyst

The Energy Crisis and Long-Run Oil Prices

- As oil prices have fallen back to their 2021H2 pre-war average, we ask if the 2022 energy crisis will have any longer-lasting effect on oil prices.
- We first note that much of the selloff over the past year reflects the policy and market response to the 2022H1 jump in oil prices and inflation. Record SPR releases, and upside surprises from US and sanctioned producers have boosted oil supply, while higher interest rates have weighed on demand. Looking at the next few months, the SPR and US shale headwinds should start to turn into moderate tailwinds as the SPR gradually refills while US supply slows.
- Turning to long-term supply, global oil investment did pick up by 8% in 2022 as the focus shifted from ESG to energy security, and European majors dialed down their plans to reduce oil production. Global oil investment, however, remained 40% lower last year than in 2014, despite the large price increases during the energy crisis. That said, the oil price cap—designed to keep barrels on the market while dwindling Russian revenues—may weigh on long-run prices by shifting power from producers to consumers if it became a blueprint for future sanctions.
- As oil demand has realized in line with fundamentals such as GDP, the energy crisis has not led to any significant already visible damage to demand. That said, investment in clean energy (+15% year-on-year) and EVs (+60%) jumped in 2022, and any sustained sharp rises in capex in substitutes would weigh on long-run oil demand.
- These findings support our view that oil prices will likely not rebound to their 2022 highs over the next year. At the same time, our oil price forecast remains constructive for 2023H2 on sizeable H2 deficits, and thereafter on still relatively low oil investment.

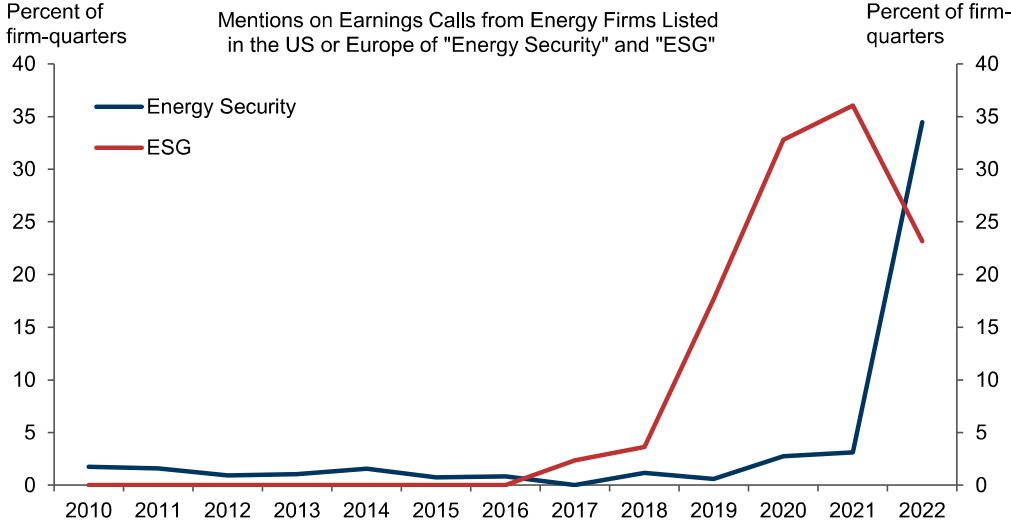
Daan Struyven
+1(212)357-4172 |
daan.struyven@gs.com
Goldman Sachs & Co. LLC

Yulia Zhestkova Grigsby
+1(646)446-3905 | yulia.grigsby@gs.com
Goldman Sachs & Co. LLC

Callum Bruce, CFA
+1(212)902-3053 | callum.bruce@gs.com
Goldman Sachs & Co. LLC

Jeffrey Currie
+44(20)7552-7410 |
jeffrey.currie@gs.com
Goldman Sachs International

Energy Firms' Focus Has Shifted from ESG to Energy Security



Source: Company data, GS Dataworks, Goldman Sachs Global Investment Research

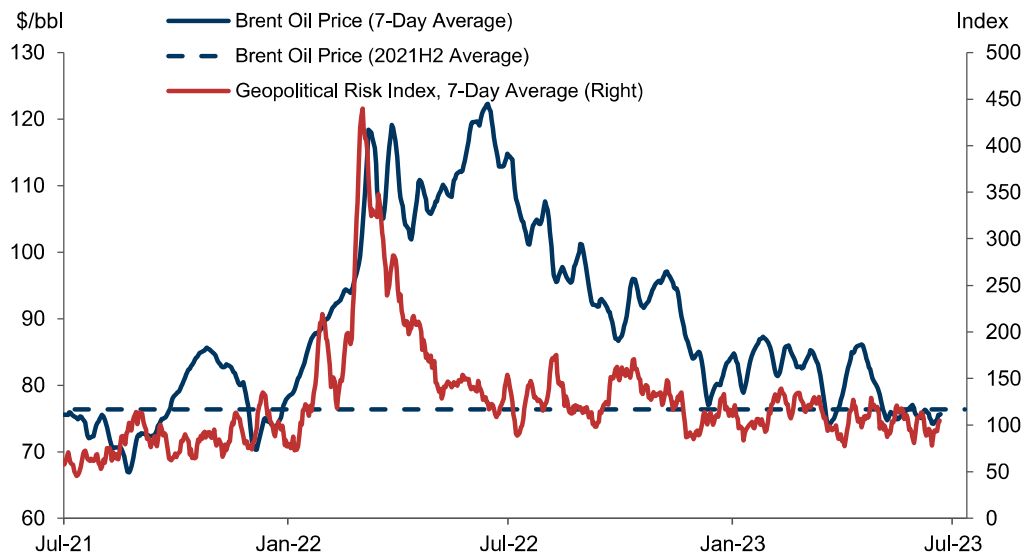
For the exclusive use of SKATZ@CLIENTFIRSTFS.COM

The Energy Crisis and Long-Run Oil Prices

Brent oil prices surged from under \$80/bbl at the start of 2022 to a peak of nearly \$130/bbl in March 2022 as the geopolitical risk index quadrupled on the invasion of Ukraine. As markets anticipated persistently lower supply of Russian oil and gas, energy prices jumped, and the energy crisis started.

However, Exhibit 1 shows that this news-based geopolitical risk index and oil prices have both fallen back to around their 2021H2 pre-war averages.¹ This *Oil Analyst* revisits the market’s adjustment to the 2022 price jump, and asks whether the war and the 2022 energy crisis will have any longer-lasting effects on oil prices.

Exhibit 1: The Geopolitical Risk Index and Oil Prices Have Returned to Pre-War 2021H2 Averages



Source: GPR, Bloomberg, Goldman Sachs Global Investment Research

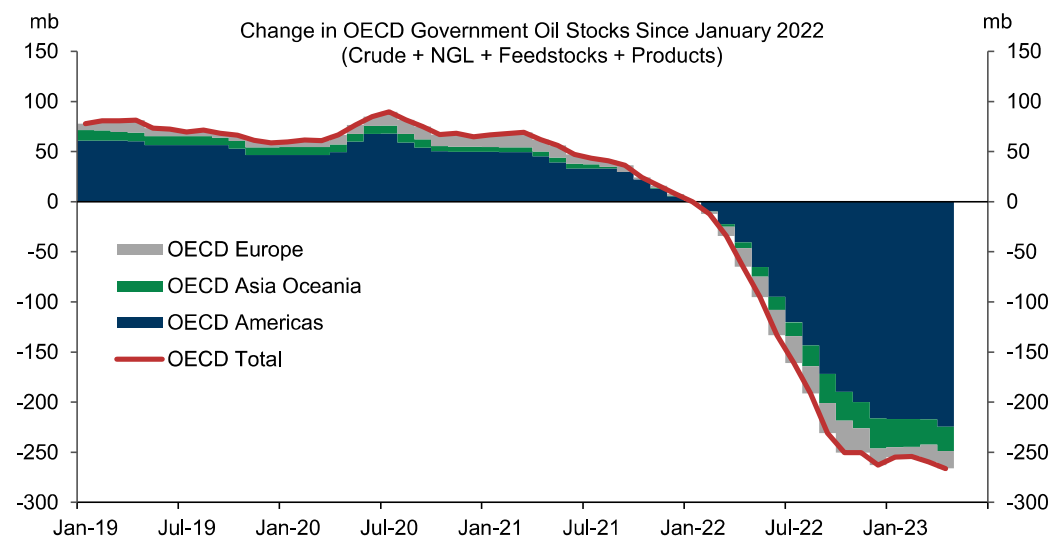
¹ Federal Reserve research economists Daria Caldara and Matteo Iacoviello construct a measure of adverse geopolitical events and associated risks based on a tally of newspaper articles covering geopolitical tensions, and examine its evolution and economic effects since 1900.

Near-Term Headwinds Should Turn into Tailwinds

We first note that much of the selloff over the past year reflects the policy and market response to the jump in oil prices and in consumer price inflation.

On the policy front, OECD governments fought the energy crisis by releasing a record 270 million barrels since early 2022 (Exhibit 2). Supply from sanctioned economies—Russia, Iran, and Venezuela—has also significantly exceeded consensus expectations. The fight against inflation led the G7 to cap Russian oil prices—to keep barrels on the market while dwindling Russian revenues—and may also have been associated with changes in sanctions enforcement. While China lockdowns last year and depressed positioning this year have also weighed on prices, we estimate that these positive policy supply shocks together explain about 70% of the selloff since last year (Exhibit 3).

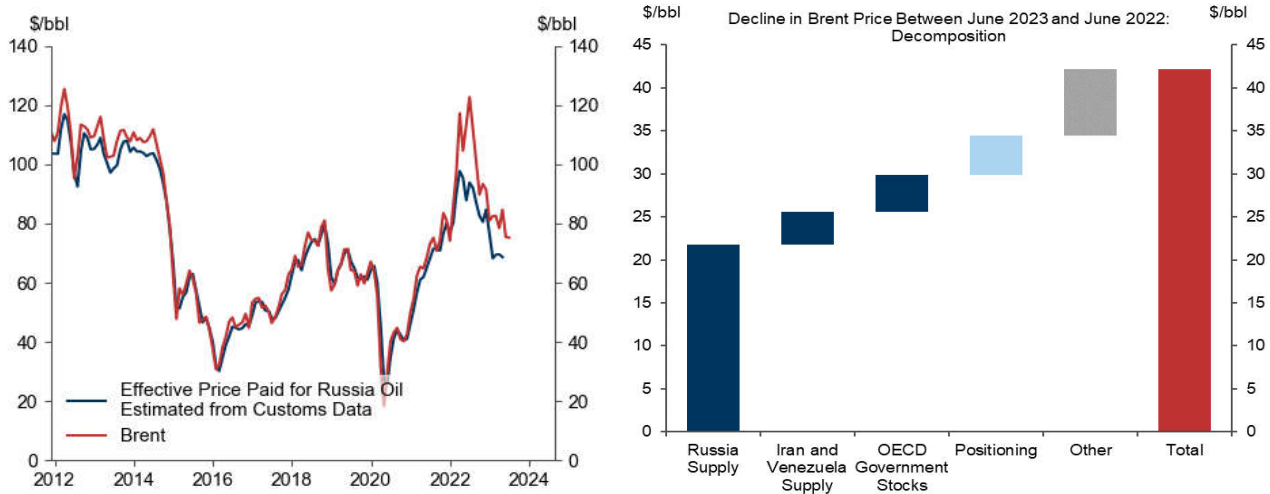
Exhibit 2: OECD Governments Have Released 270 Million Barrels Over the Past 18 Months



Source: IEA, Goldman Sachs Global Investment Research

For the exclusive use of SKATZ@CLIENTFIRSTFS.COM

Exhibit 3: Positive Supply Shocks Explain About 70% of the Oil Selloff Over the Past Year

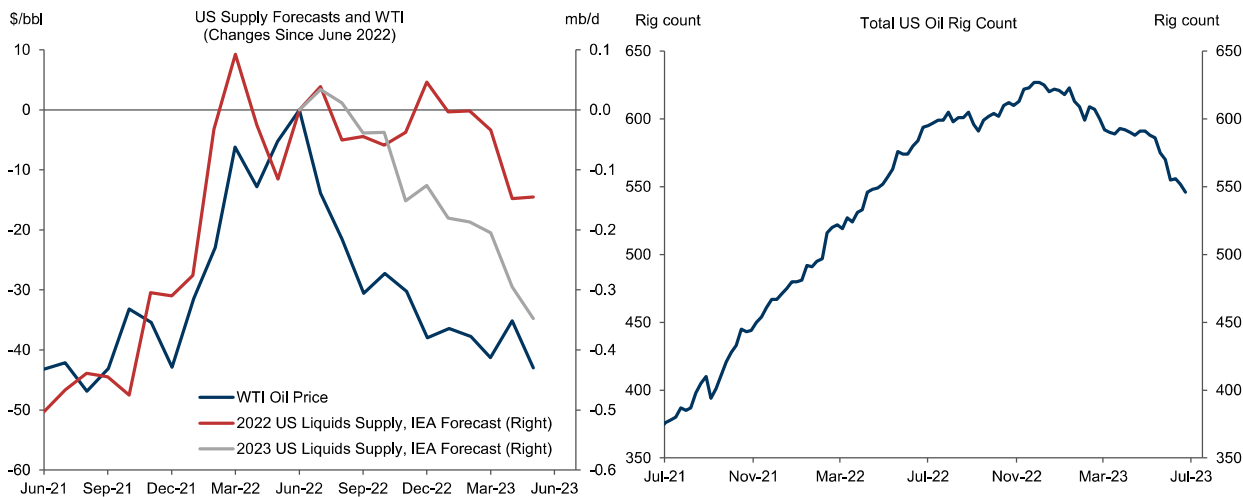


Source: GTT, Bloomberg, IEA, CFTC, Refinitiv Eikon, Goldman Sachs Global Investment Research

The monetary policy response to higher energy and consumer price inflation has also weighed on oil demand. Higher interest rates have incentivized destocking by increasing the opportunity cost of holding oil, and have pushed GDP growth—the key driver of oil demand—in the OECD below potential.

Market forces have also contributed to the normalization in oil prices. Liquids output for 2022 in the US—still the marginal producer—exceeded IEA expectations from the start of the year by 300-400kb/d following last year’s \$20/bbl rise in the annual average price (Exhibit 4, left panel).

Exhibit 4: Following Oil Prices, US Supply Got Revised Up in 2022 but Down in 2023



Source: Bloomberg, IEA, Baker Hughes, Goldman Sachs Global Investment Research

Looking at the next few months, the SPR and US shale headwinds should start to turn into moderate tailwinds for oil prices.

The US Department of Energy has awarded contracts to deliver 3mb of crude oil to the SPR in August, and has launched a solicitation for another 3mb for delivery in September. The 13% drop in the US oil rig count from its late 2022 peak suggests that US shale is likely to turn into a tailwind too (Exhibit 4, right panel). Following our recent modest downgrade, we expect US Lower 48 crude supply growth to slow to a sequential pace of just 0.2mb/d per year.

Interest rates are likely to remain a headwind in coming months as the Fed and the ECB hike somewhat further. Monetary policy, however, is likely to turn into a moderate tailwind next year if central banks start to cut.²

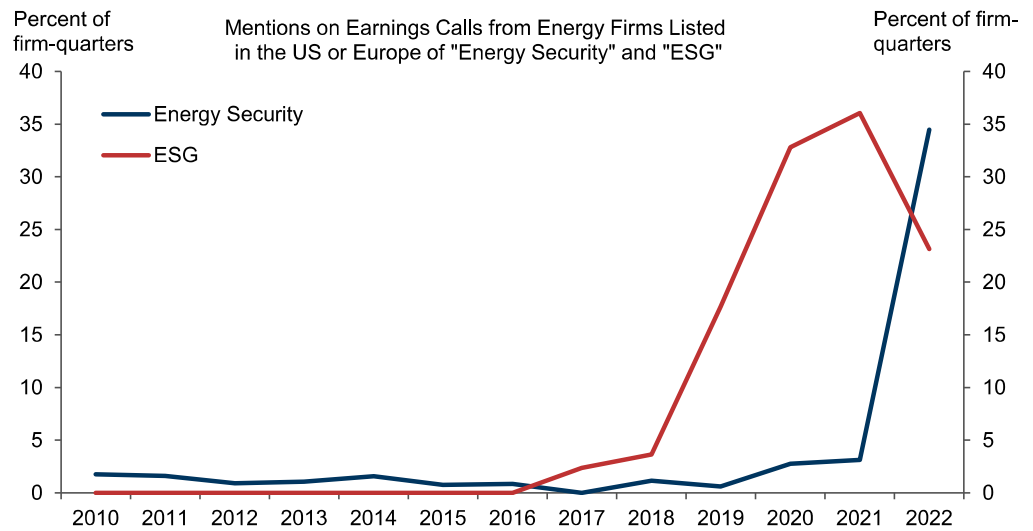
² Our economists expect no Fed and ECB rate cuts until 2024Q2 and 2024Q4, respectively.

Long-Term Supply Effects

Turning to long-term supply, global oil investment did pick up by 8% in 2022 as the focus shifted from ESG to energy security, and European majors dialed down their plans to reduce oil production.

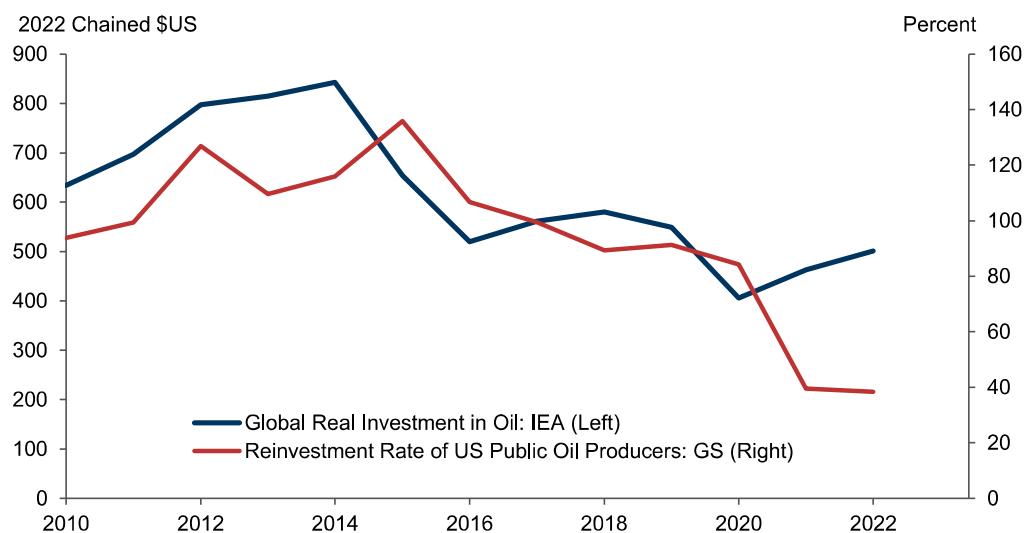
Exhibit 5 shows that the share of energy firms publicly listed in the US or Europe mentioning energy security increased tenfold in 2022 to 34%, while the share mentioning ESG declined from 36% in 2021 to 23% in 2022. In the context of this shift to energy security and the ambition to increase the returns on capital, European majors' targets to cut oil production have been dropped by Shell and dialed down by BP.

Exhibit 5: Energy Firms' Focus Has Shifted from ESG to Energy Security



Source: Company data, GS Dataworks, Goldman Sachs Global Investment Research

Despite the large increase in prices during the 2022 energy crisis and the 8% pick-up in global real oil investment, it nevertheless remained about 10% lower than in 2019, and about 40% lower than in 2014 (Exhibit 6). Consistent with strong financial discipline, the reinvestment rate—capex as share of operating cash flow—has remained low for US public oil producers through 2022. Moreover, the West has stopped investing in Russia's oil sector for the foreseeable future.

Exhibit 6: Oil Investment Rose 8% in 2022 But Remained Nearly 40% Below its 2014 Level

Source: IEA, Goldman Sachs Global Investment Research

Although the ongoing capital discipline in the global oil sector is supportive of long-term oil prices, the price cap on Russian oil may weigh on long-run oil prices if it were to become a blueprint for future sanctions.³ The price cap allows firms in G7 countries to continue to provide shipping, finance, and insurance services for the transport of Russian oil only if that oil is sold at or below the price cap level.

The price cap could weigh on prices through two mechanisms. First, the price cap has led to higher Russia output than under standard sanctions limiting Russian exports (e.g. embargo, export quota) or than under a textbook price cap applied to all barrels in the global market, which would lead to shortages. In fact, the supply curve can become downward sloping, where lower global crude prices raise Russia supply, as [we](#) and a recent academic [study](#) showed.⁴ Second, the availability of Russian barrels—a cheaper substitute with higher reputational risks—can put downward pressure on the price of non-Russian barrels as bargaining power shifts from producers to consumers.

That said, the bearish price effect of the cap may diminish over time. For one thing, the buildout of a large shadow fleet may lead to domestic production shut-ins, and to sales only outside of the price cap regime. Second, by removing the price upside, investment is discouraged.

³ Sanctions on already sanctioned countries may change format. Alternatively, additional oil producers may become subject to a price cap.

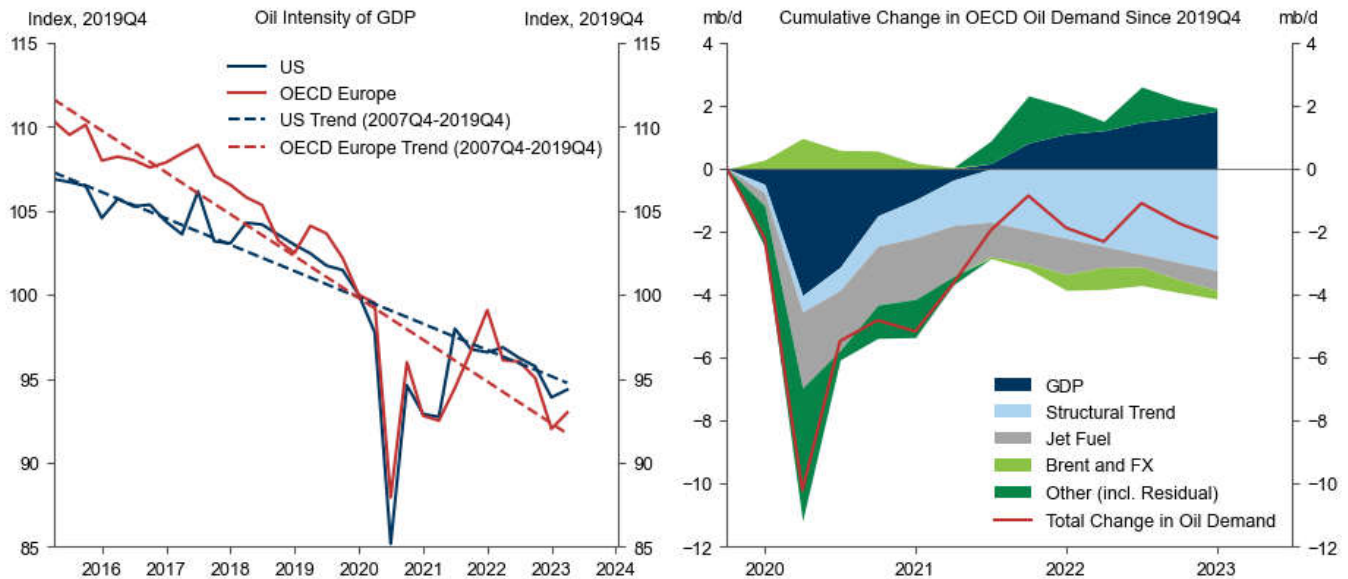
⁴ The price cap, other sanctions, and military funding needs can lead to a downward sloping supply curve for three reasons. First, the cap reduces the option value of cutting production and waiting for higher prices when prices are low. Second, the greater difficulty to access financial markets increases the incentive to raise production when prices are low. Third, the war increases the pressure on state budgets.

Long-Term Demand Effects

Has the energy crisis altered long-term oil demand?

The left panel of Exhibit 7 shows that the oil intensity of GDP—the number of barrels burned per dollar of output—has recovered to its 2007-2019 trend in the US and Europe. Moreover, OECD oil demand through 2023Q1 is broadly in line with the predictions from our demand model.⁵ As oil demand has realized in line with fundamentals such as GDP, the energy crisis has likely not led to substantial already visible damage to structural oil demand.⁶

Exhibit 7: OECD Oil Demand Has Come in in Line with Fundamentals Such as GDP



Source: Haver, IEA, OAG, Bloomberg, Goldman Sachs Global Investment Research

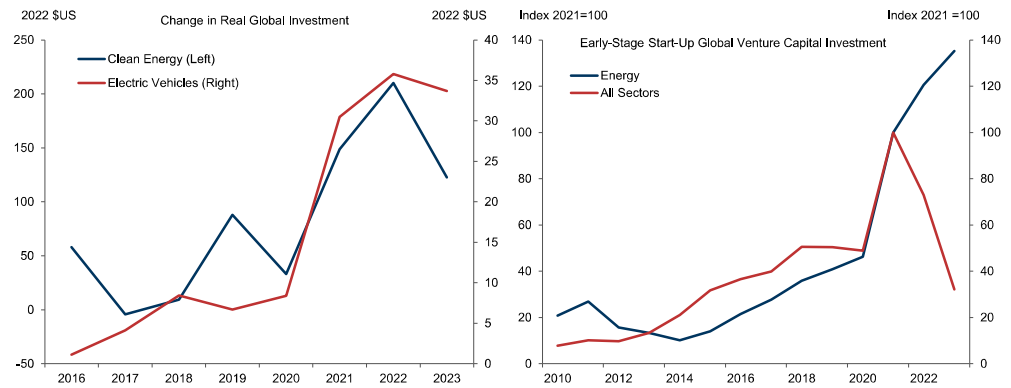
That said, investment in clean energy (+15% year-on-year) and EVs (+60%) jumped in 2022 (Exhibit 7, left panel). Any sustained sharp rises in capex in oil substitutes, facilitated by legislation such as the Inflation Reduction Act (IRA), would weigh on long-run oil demand.

At the margin, last year's jump in energy prices, and the focus on energy security may have helped policymakers in the US and Europe to pass legislation accelerating the shift to renewable energy. Our energy equity analysts estimate that the IRA will unlock \$1.2tn of incentives by 2023, and to drive \$3tn of investment across renewable electrons (mostly solar and wind) and molecules, including large green hydrogen and carbon capture projects. The passage of these new laws, and the jump in energy prices have also coincided with a sharp rise in early-stage global venture capital (VC) investment in the energy sector, while VC investment fell in other sectors (Exhibit 8, right panel).

⁵ Very elevated gas prices boosted oil demand in 2022 through gas-to-oil substitution. As gas prices in Europe and Asia have fallen back sharply, we think that the gas-to-oil boost to oil demand has now largely faded.

⁶ If the energy crisis were to lead to permanently lower GDP, then it would be associated with structural damage to oil demand even if demand is in line with our GDP-based models. The energy crisis has likely also shifted petrochemical demand from Europe and Asia to the US.

Exhibit 8: Rapid Growth for Investment in Clean Energy and Energy Venture Capital



Source: IEA, Goldman Sachs Global Investment Research

Exhibit 9 summarizes our findings.

Exhibit 9: Largely Bearish Factors in 2022H2-2023H1 vs. a More Mixed Outlook

Effects of the 2022H1 Jump in Energy Prices			
Category	Response	Impact on Oil Prices	
		2022H2-2023H1	Future
Oil supply	Strategic Petroleum Reserves	↓	↑
	Oil supply from sanctioned economies	↓	↓
	Oil supply from US	↓	↑
	Shift in focus to energy security	↓	↓
	Design of oil price cap tool	↓	↓
Oil demand	Rise in policy rates in response to energy inflation	↓	↑*
	Gas-to-oil switching	↑	↓
	Clean tech investment & legislation	↓	↓

■ Bearish ■ Potentially Bearish ■ Bullish ■ Potentially Bullish

*Slightly bearish in near-term as policy rates rise further but bullish once cuts start.

Source: Goldman Sachs Global Investment Research

The finding that oil supply has adjusted to the 2022H1 rally, largely through supply beats from sanctioned economies which are unlikely to reverse, supports our view that oil prices will likely not rebound to their 2022 highs over the next year.

At the same time, the insight that SPR policy and US shale supply should turn from headwinds into tailwinds supports our constructive call on oil prices in 2023H2, with our December forecast at \$86/bbl given sizeable H2 deficits. Although access to capital has picked up with the shifting focus from ESG to energy security, and the innovative price cap and elevated investment in clean tech create uncertainty, the fact that global oil investment remains 40% lower than in 2014 also supports our still relatively constructive view on oil prices beyond 2023.

Daan Struyven

Yulia Zhestkova Grigsby

Disclosure Appendix

Reg AC

We, Daan Struyven, Yulia Zhestkova Grigsby, Callum Bruce, CFA and Jeffrey Currie, hereby certify that all of the views expressed in this report accurately reflect our personal views, which have not been influenced by considerations of the firm's business or client relationships.

Unless otherwise stated, the individuals listed on the cover page of this report are analysts in Goldman Sachs' Global Investment Research division.

Disclosures

Regulatory disclosures

Disclosures required by United States laws and regulations

See company-specific regulatory disclosures above for any of the following disclosures required as to companies referred to in this report: manager or co-manager in a pending transaction; 1% or other ownership; compensation for certain services; types of client relationships; managed/co-managed public offerings in prior periods; directorships; for equity securities, market making and/or specialist role. Goldman Sachs trades or may trade as a principal in debt securities (or in related derivatives) of issuers discussed in this report.

The following are additional required disclosures: **Ownership and material conflicts of interest:** Goldman Sachs policy prohibits its analysts, professionals reporting to analysts and members of their households from owning securities of any company in the analyst's area of coverage.

Analyst compensation: Analysts are paid in part based on the profitability of Goldman Sachs, which includes investment banking revenues. **Analyst as officer or director:** Goldman Sachs policy generally prohibits its analysts, persons reporting to analysts or members of their households from serving as an officer, director or advisor of any company in the analyst's area of coverage. **Non-U.S. Analysts:** Non-U.S. analysts may not be associated persons of Goldman Sachs & Co. LLC and therefore may not be subject to FINRA Rule 2241 or FINRA Rule 2242 restrictions on communications with subject company, public appearances and trading securities held by the analysts.

Additional disclosures required under the laws and regulations of jurisdictions other than the United States

The following disclosures are those required by the jurisdiction indicated, except to the extent already made above pursuant to United States laws and regulations. **Australia:** Goldman Sachs Australia Pty Ltd and its affiliates are not authorised deposit-taking institutions (as that term is defined in the Banking Act 1959 (Cth)) in Australia and do not provide banking services, nor carry on a banking business, in Australia. This research, and any access to it, is intended only for "wholesale clients" within the meaning of the Australian Corporations Act, unless otherwise agreed by Goldman Sachs. In producing research reports, members of Global Investment Research of Goldman Sachs Australia may attend site visits and other meetings hosted by the companies and other entities which are the subject of its research reports. In some instances the costs of such site visits or meetings may be met in part or in whole by the issuers concerned if Goldman Sachs Australia considers it is appropriate and reasonable in the specific circumstances relating to the site visit or meeting. To the extent that the contents of this document contains any financial product advice, it is general advice only and has been prepared by Goldman Sachs without taking into account a client's objectives, financial situation or needs. A client should, before acting on any such advice, consider the appropriateness of the advice having regard to the client's own objectives, financial situation and needs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests and a copy of Goldman Sachs' Australian Sell-Side Research Independence Policy Statement are available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Brazil:** Disclosure information in relation to CVM Resolution n. 20 is available at <https://www.gs.com/worldwide/brazil/area/gir/index.html>. Where applicable, the Brazil-registered analyst primarily responsible for the content of this research report, as defined in Article 20 of CVM Resolution n. 20, is the first author named at the beginning of this report, unless indicated otherwise at the end of the text. **Canada:** This information is being provided to you for information purposes only and is not, and under no circumstances should be construed as, an advertisement, offering or solicitation by Goldman Sachs & Co. LLC for purchasers of securities in Canada to trade in any Canadian security. Goldman Sachs & Co. LLC is not registered as a dealer in any jurisdiction in Canada under applicable Canadian securities laws and generally is not permitted to trade in Canadian securities and may be prohibited from selling certain securities and products in certain jurisdictions in Canada. If you wish to trade in any Canadian securities or other products in Canada please contact Goldman Sachs Canada Inc., an affiliate of The Goldman Sachs Group Inc., or another registered Canadian dealer. **Hong Kong:** Further information on the securities of covered companies referred to in this research may be obtained on request from Goldman Sachs (Asia) L.L.C. **India:** Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (India) Securities Private Limited, Research Analyst - SEBI Registration Number INH000001493, 951-A, Rational House, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India, Corporate Identity Number U74140MH2006FTC160634, Phone +91 22 6616 9000, Fax +91 22 6616 9001. Goldman Sachs may beneficially own 1% or more of the securities (as such term is defined in clause 2 (h) the Indian Securities Contracts (Regulation) Act, 1956) of the subject company or companies referred to in this research report. **Japan:** See below. **Korea:** This research, and any access to it, is intended only for "professional investors" within the meaning of the Financial Services and Capital Markets Act, unless otherwise agreed by Goldman Sachs. Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (Asia) L.L.C., Seoul Branch. **New Zealand:** Goldman Sachs New Zealand Limited and its affiliates are neither "registered banks" nor "deposit takers" (as defined in the Reserve Bank of New Zealand Act 1989) in New Zealand. This research, and any access to it, is intended for "wholesale clients" (as defined in the Financial Advisers Act 2008) unless otherwise agreed by Goldman Sachs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests is available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Russia:** Research reports distributed in the Russian Federation are not advertising as defined in the Russian legislation, but are information and analysis not having product promotion as their main purpose and do not provide appraisal within the meaning of the Russian legislation on appraisal activity. Research reports do not constitute a personalized investment recommendation as defined in Russian laws and regulations, are not addressed to a specific client, and are prepared without analyzing the financial circumstances, investment profiles or risk profiles of clients. Goldman Sachs assumes no responsibility for any investment decisions that may be taken by a client or any other person based on this research report. **Singapore:** Goldman Sachs (Singapore) Pte. (Company Number: 198602165W), which is regulated by the Monetary Authority of Singapore, accepts legal responsibility for this research, and should be contacted with respect to any matters arising from, or in connection with, this research. **Taiwan:** This material is for reference only and must not be reprinted without permission. Investors should carefully consider their own investment risk. Investment results are the responsibility of the individual investor. **United Kingdom:** Persons who would be categorized as retail clients in the United Kingdom, as such term is defined in the rules of the Financial Conduct Authority, should read this research in conjunction with prior Goldman Sachs research on the covered companies referred to herein and should refer to the risk warnings that have been sent to them by Goldman Sachs International. A copy of these risks warnings, and a glossary of certain financial terms used in this report, are available from Goldman Sachs International on request.

European Union and United Kingdom: Disclosure information in relation to Article 6 (2) of the European Commission Delegated Regulation (EU) (2016/958) supplementing Regulation (EU) No 596/2014 of the European Parliament and of the Council (including as that Delegated Regulation is implemented into United Kingdom domestic law and regulation following the United Kingdom's departure from the European Union and the European Economic Area) with regard to regulatory technical standards for the technical arrangements for objective presentation of investment recommendations or other information recommending or suggesting an investment strategy and for disclosure of particular interests or indications of

conflicts of interest is available at <https://www.gs.com/disclosures/europeanpolicy.html> which states the European Policy for Managing Conflicts of Interest in Connection with Investment Research.

Japan: Goldman Sachs Japan Co., Ltd. is a Financial Instrument Dealer registered with the Kanto Financial Bureau under registration number Kinsho 69, and a member of Japan Securities Dealers Association, Financial Futures Association of Japan Type II Financial Instruments Firms Association, The Investment Trusts Association, Japan, and Japan Investment Advisers Association. Sales and purchase of equities are subject to commission pre-determined with clients plus consumption tax. See company-specific disclosures as to any applicable disclosures required by Japanese stock exchanges, the Japanese Securities Dealers Association or the Japanese Securities Finance Company.

Global product; distributing entities

Goldman Sachs Global Investment Research produces and distributes research products for clients of Goldman Sachs on a global basis. Analysts based in Goldman Sachs offices around the world produce research on industries and companies, and research on macroeconomics, currencies, commodities and portfolio strategy. This research is disseminated in Australia by Goldman Sachs Australia Pty Ltd (ABN 21 006 797 897); in Brazil by Goldman Sachs do Brasil Corretora de Títulos e Valores Mobiliários S.A.; Public Communication Channel Goldman Sachs Brazil: 0800 727 5764 and / or contatogoldmanbrasil@gs.com. Available Weekdays (except holidays), from 9am to 6pm. Canal de Comunicação com o Público Goldman Sachs Brasil: 0800 727 5764 e/ou contatogoldmanbrasil@gs.com. Horário de funcionamento: segunda-feira à sexta-feira (exceto feriados), das 9h às 18h; in Canada by Goldman Sachs & Co. LLC; in Hong Kong by Goldman Sachs (Asia) L.L.C.; in India by Goldman Sachs (India) Securities Private Ltd.; in Japan by Goldman Sachs Japan Co., Ltd.; in the Republic of Korea by Goldman Sachs (Asia) L.L.C., Seoul Branch; in New Zealand by Goldman Sachs New Zealand Limited; in Russia by OOO Goldman Sachs; in Singapore by Goldman Sachs (Singapore) Pte. (Company Number: 198602165W); and in the United States of America by Goldman Sachs & Co. LLC. Goldman Sachs International has approved this research in connection with its distribution in the United Kingdom.

Goldman Sachs International ("GSI"), authorised by the Prudential Regulation Authority ("PRA") and regulated by the Financial Conduct Authority ("FCA") and the PRA, has approved this research in connection with its distribution in the United Kingdom.

European Economic Area: GSI, authorised by the PRA and regulated by the FCA and the PRA, disseminates research in the following jurisdictions within the European Economic Area: the Grand Duchy of Luxembourg, Italy, the Kingdom of Belgium, the Kingdom of Denmark, the Kingdom of Norway, the Republic of Finland and the Republic of Ireland; GSI - Succursale de Paris (Paris branch) which is authorised by the French Autorité de contrôle prudentiel et de résolution ("ACPR") and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers ("AMF") disseminates research in France; GSI - Sucursal en España (Madrid branch) authorized in Spain by the Comisión Nacional del Mercado de Valores disseminates research in the Kingdom of Spain; GSI - Sweden Bankfilial (Stockholm branch) is authorized by the SFSA as a "third country branch" in accordance with Chapter 4, Section 4 of the Swedish Securities and Market Act (Sv. lag (2007:528) om värdepappersmarknaden) disseminates research in the Kingdom of Sweden; Goldman Sachs Bank Europe SE ("GSBE") is a credit institution incorporated in Germany and, within the Single Supervisory Mechanism, subject to direct prudential supervision by the European Central Bank and in other respects supervised by German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht, BaFin) and Deutsche Bundesbank and disseminates research in the Federal Republic of Germany and those jurisdictions within the European Economic Area where GSI is not authorised to disseminate research and additionally, GSBE, Copenhagen Branch filial af GSBE, Tyskland, supervised by the Danish Financial Authority disseminates research in the Kingdom of Denmark; GSBE - Sucursal en España (Madrid branch) subject (to a limited extent) to local supervision by the Bank of Spain disseminates research in the Kingdom of Spain; GSBE - Succursale Italia (Milan branch) to the relevant applicable extent, subject to local supervision by the Bank of Italy (Banca d'Italia) and the Italian Companies and Exchange Commission (Commissione Nazionale per le Società e la Borsa "Consob") disseminates research in Italy; GSBE - Succursale de Paris (Paris branch), supervised by the AMF and by the ACPR disseminates research in France; and GSBE - Sweden Bankfilial (Stockholm branch), to a limited extent, subject to local supervision by the Swedish Financial Supervisory Authority (Finansinspektionen) disseminates research in the Kingdom of Sweden.

General disclosures

This research is for our clients only. Other than disclosures relating to Goldman Sachs, this research is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. The information, opinions, estimates and forecasts contained herein are as of the date hereof and are subject to change without prior notification. We seek to update our research as appropriate, but various regulations may prevent us from doing so. Other than certain industry reports published on a periodic basis, the large majority of reports are published at irregular intervals as appropriate in the analyst's judgment.

Goldman Sachs conducts a global full-service, integrated investment banking, investment management, and brokerage business. We have investment banking and other business relationships with a substantial percentage of the companies covered by Global Investment Research. Goldman Sachs & Co. LLC, the United States broker dealer, is a member of SIPC (<https://www.sipc.org>).

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients and principal trading desks that reflect opinions that are contrary to the opinions expressed in this research. Our asset management area, principal trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this research.

We and our affiliates, officers, directors, and employees will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives, if any, referred to in this research, unless otherwise prohibited by regulation or Goldman Sachs policy.

The views attributed to third party presenters at Goldman Sachs arranged conferences, including individuals from other parts of Goldman Sachs, do not necessarily reflect those of Global Investment Research and are not an official view of Goldman Sachs.

Any third party referenced herein, including any salespeople, traders and other professionals or members of their household, may have positions in the products mentioned that are inconsistent with the views expressed by analysts named in this report.

This research is focused on investment themes across markets, industries and sectors. It does not attempt to distinguish between the prospects or performance of, or provide analysis of, individual companies within any industry or sector we describe.

Any trading recommendation in this research relating to an equity or credit security or securities within an industry or sector is reflective of the investment theme being discussed and is not a recommendation of any such security in isolation.

This research is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any advice or recommendation in this research is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of investments referred to in this research and the income from them may fluctuate. Past performance is not a guide to future performance, future returns are not guaranteed, and a loss of original capital may occur. Fluctuations in exchange rates could have adverse effects on the value or price of, or income derived from, certain investments.

Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. Investors should review current options and futures disclosure documents which are available from Goldman Sachs sales representatives or at

<https://www.theocc.com/about/publications/character-risks.jsp> and

https://www.fiadocumentation.org/fia/regulatory-disclosures_1/fia-uniform-futures-and-options-on-futures-risk-disclosures-booklet-pdf-version-2018.

Transaction costs may be significant in option strategies calling for multiple purchase and sales of options such as spreads. Supporting documentation will be supplied upon request.

Differing Levels of Service provided by Global Investment Research: The level and types of services provided to you by Goldman Sachs Global Investment Research may vary as compared to that provided to internal and other external clients of GS, depending on various factors including your individual preferences as to the frequency and manner of receiving communication, your risk profile and investment focus and perspective (e.g., marketwide, sector specific, long term, short term), the size and scope of your overall client relationship with GS, and legal and regulatory constraints. As an example, certain clients may request to receive notifications when research on specific securities is published, and certain clients may request that specific data underlying analysts' fundamental analysis available on our internal client websites be delivered to them electronically through data feeds or otherwise. No change to an analyst's fundamental research views (e.g., ratings, price targets, or material changes to earnings estimates for equity securities), will be communicated to any client prior to inclusion of such information in a research report broadly disseminated through electronic publication to our internal client websites or through other means, as necessary, to all clients who are entitled to receive such reports.

All research reports are disseminated and available to all clients simultaneously through electronic publication to our internal client websites. Not all research content is redistributed to our clients or available to third-party aggregators, nor is Goldman Sachs responsible for the redistribution of our research by third party aggregators. For research, models or other data related to one or more securities, markets or asset classes (including related services) that may be available to you, please contact your GS representative or go to <https://research.gs.com>.

Disclosure information is also available at <https://www.gs.com/research/hedge.html> or from Research Compliance, 200 West Street, New York, NY 10282.

© 2023 Goldman Sachs.

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of The Goldman Sachs Group, Inc.